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## A SOLUTION TO STRETCHING YOUR TECHNOLOGY BUDGET

by Neal Nielsen, Territorial Supplies, Inc.

This article appeared in the September edition of our e-newsletter. To have articles like this delivered to your inbox [sign up here](#). **Note:** This was written using information current as of September 9, 2009.

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### A SOLUTION TO STRETCHING YOUR TECHNOLOGY BUDGET

If you are in the market, or want to be in the market, for:

- Computers
- Mobile Digital (In car) Video Systems
- Software
- Docking Stations
- Computer Mounts
- Consoles



then...

We are pleased to offer a solution to tight or almost nonexistent technology budgets. Over the past months it has become very evident that all budgets, including technology, have become stretched to their limits. As we travel and visit with our customers many discussions center around the need for computers, vehicle video systems, etc. It seems that many of these conversations end with, "We want to purchase these items, but we do not have money." Fortunately, Territorial Supplies, is associated with Panasonic Financing Solutions, an arm of Panasonic Corporation.

While we do not suggest using an outside financing source for all your equipment, we do believe that the above items are best acquired by nontraditional means. We believe that agencies need to view technology items as expendable and that they should be replaced in 3-4 or at most 5 years. At that time these items should be "refreshed" with current technology. During the useful life of the items they need to be extremely rugged and reliable. Unfortunately we see many departments without any technology tools, using antiquated IT assets or, even worse, having shelves or closets piled high with IT JUNK. We can now offer you a solution. You can eliminate this waste of space and valuable financial resources. With a lease you would not have that pile. Simply turn in your equipment at the end of the lease and start a new lease with new equipment that has the latest technology. No pile. No lost dollars. Just the newest technology in your vehicles.

### Features of the Panasonic Government Financing Program:

- Very flexible terms to meet your agency's requirements.
- 1-5 year contracts available.
- Non-appropriation of funds clause, i.e. if you run out of funding and cannot make your payments, the equipment can be returned without a financial penalty.
- Most equipment can be changed out during the course of the lease period. *Example: You have a software vendor who stops supporting the software that you are financing in the middle of your term. Simply contact us and we will work with you and Panasonic Financing to switch you to supported software without financial penalty.*
- Choose from a standard lease or a lease with an option to buy at the end.
- Government lease only! This lease is only available to governmental agencies -- NOT the public.
- Excellent rates!

- Financing available with no money down.
- You can incorporate current or future grants into your financing package.
- Besides computers, you can also finance in car video systems, docking stations, computer mounts, consoles, software and other IT costs.

Want to see what Panasonic Government Financing can do for you? Call us at 1-800-221-7702 with your "shopping list." We will provide you with pricing and options on any technology including video systems. We are also happy to provide you with bid pricing. Make sure to let us know you are interested in using Panasonic Government Financing.

What are you waiting for? You have nothing to lose and everything to gain by giving us a call to see how Panasonic Government Financing can help stretch your budget dollars.

Challenging times call for innovative thinking - contact **Territorial Supplies, Inc.** \* 208-253-0036 \* 800-221-7702 \* 208-253-0085 fax \* [www.territorialsupplies.com](http://www.territorialsupplies.com) \* [sales@territorialsupplies.com](mailto:sales@territorialsupplies.com)

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